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The FY2020 Hospice Final Rule: How Final Is it?

Agenda

- Overview
- Proposed Rule's Purpose
- Comments Do Affect Final Rules
- Financial Impacts
- Public Reporting
- Election Statement Modifications and Addendum
- HOPE Hospice Outcome and Patient Evaluation Tool

Overview

First, CMS Proposes Rule Changes

- Each April:
 - CMS releases FY Proposed Rule.
 - Identifies findings and analysis of claims and public reporting analysis.
 - Sets forth new rules CMS plans based on this information.
 - Financial updates/changes for industry.
 - Quality reporting updates.
 - Requests public comments on proposals.
 - Law states 60 days for comment period.

What Is A FY Final Rule?

- Each July or August:
 - CMS releases FY Final Rule.
 - Must address all comments (sometimes grouping like ones).
 - Finalizes rules for hospice in both financial updates and public reporting.
 - Becomes law Oct 1 of the same year, unless otherwise specified.
- Begins again the following spring.

Rule is Final
—
Until Next
Year

- Proposed rule doesn't automatically translate into final rule, but does if no stronger argument is made.
 - CMS required by law to address comments.
 - Public input is our right to be heard.
 - As industry leaders and experts, commenting is our obligation when proposed rule elements could/will harm the industry and those we serve.
 - Comments **did** affect FY 2020 Hospice Final Rule.



FY 2020 Hospice Final Rule

- Takes effect Oct 1, 2019.
 - Fiscal year, not calendar year.
 - Except where otherwise specified.
- Published and available in Federal Register online.
 - <https://federalregister.gov/d/2019-16583>
and on govinfo.gov

Updates/Changes in FY 2020 Final Rule

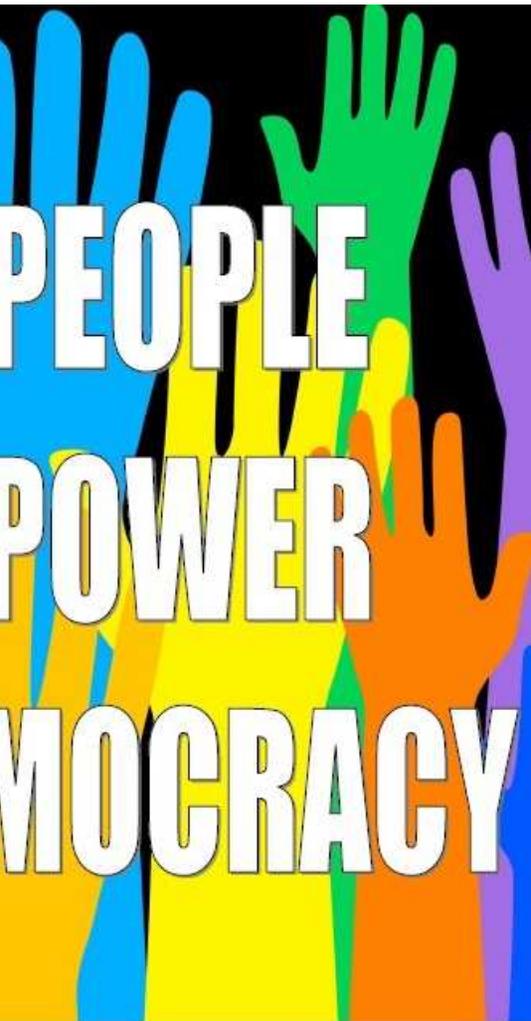
- Hospice Wage Index.
- Payment Rate Increase.
- Cap Amount.
- Election Statement Changes.
- Added Election Statement Addendum.
- Updates to Hospice Quality Reporting Program.

Proposed Rule's Purpose

Proposed Rule

- Transparent report of CMS contractors' scrutiny.
 - Highlights CMS' and OIG's concerns about hospice provider behaviors, such as questionable billing practices, incomplete documentation and failure to comply with hospice Conditions of Participation.
- Explains why each rule change is proposed.
 - Usually tied to scrutiny effort findings, details why each proposal is justified, what CMS' goal is that the change is intended to achieve, and what further scrutiny and/or future revisions are planned.





Proposed Rule

- Provides opportunity for response from anyone and everyone who cares.
- Some proposals have changed, been postponed, or abandoned altogether based on public comments.
 - For Example (from FY 2020 Hospice Final Rule)
 - The majority of commenters agreed that if the **addendum** is finalized, the effective date should be **delayed until FY 2021**. . . Therefore, we will finalize an **effective date of FY 2021 for the election statement modifications and the addendum**.

Proposed Rule



- Without comments recommending alternatives, the proposed rule generally does become the final rule.

Comments Do Affect Final Rules

CMS Must Respond To Each Comment

- **CMS must respond to each comment.**
 - **Comment:** Several commenters stated that we should take into consideration [for CAHPS Survey Case Mix] hospice characteristics, including rural versus urban, and hospice size.
 - **Final Decision:** We appreciate the feedback on potential changes to the CAHPS® Hospice Survey and will take these comments into consideration as we consider changes. Any potential changes will be proposed through future rulemaking.



Grouping Comments Of Same Topic Occurs

MS must respond to each comment.

Comment: Several commenters noted that the changes to the IRC per diem payments would make it easier to provide respite care . . . A large number of commenters stated that upward adjustment for CHC, GIP, and IRC is warranted given the misalignment between payment and costs.

Response: We appreciate these comments and agree that rebasing the IRC payment rate may result in greater access to inpatient respite care . . . Likewise, the rebasing proposals help to align payment with the cost of providing care . . . [are] responsive to industry concerns and challenges related to providing these higher intensity levels of care.



Acknowledging With Correction Is Common

Responding doesn't always mean CMS agrees.

Response: While we appreciate the commenters' careful review of the proposal and the support for the removal of the wage index lag elimination, we reiterate that using the most current year's data will most accurately adjust payment to account for geographic wage differences.

Response: We appreciate MedPAC's recommendations; however, we do not have the authority to repeal the existing hospital wage index absent Congressional action.



Time For Teaching Moments

MS sometimes seizes opportunities to teach.

Response: We appreciate the commenter's suggestion to consider looking into the practices of hospices that regularly reach or exceed the annual aggregate cap amount to target further program integrity investigations. We remind stakeholders that . . . discharging a beneficiary solely to avoid exceeding the cap limit is in violation of the regulations at § 418.26 and may cause undue distress and potential harm to terminally ill patients who would have to seek care outside of the hospice benefit.



Comments Can Change Final Decisions

Sometimes, comments sway CMS decisions.

Comment: The majority of commenters agreed that if the addendum is finalized, the effective date should be delayed until FY 2021.

Response:

- Effective date of FY 2021 for the election statement modifications and the addendum.
 - Hospices need time to prepare.
 - CMS needs to meet with MACs about the payment condition logistics.



Financial Update

Update Hospice Payment System

Updates the hospice wage index, payment rates, and cap amount for fiscal year (FY) 2020.

Rebases per diem payment rates in a budget neutral manner to more accurately align payments with the costs of providing:

- Continuous home care (CHC).
- General inpatient care (GIP).
- Inpatient respite care (IRC).



Rules Limit Care Costs Annually Per Hospice

patient care days limited to 20 percent of the hospice's total patient care days.

- Hospices receive higher rates for in-patient care than for in-home services.



• **Annual payment per beneficiary**

- Hospice must repay the difference if total payments exceed its total number of Medicare patients multiplied by the dollar cap amount set for each fiscal year.
- Not adjusted for geographic differences in costs.
- Adjusted annually by the medical expenditure category of the consumer price index for all urban consumers.

Hospice Payment History

Hospice per diem base payment rates set in 1983.

For each level of care.

Based on **just 26 hospices** participating in a demonstration project.

Potentially no longer align accurately with costs of providing hospice care.

1983

Hospice Payment History

1983 to 1997:

- Hospice payments adjusted using 1983 wage index, based on 1981 Bureau of Labor Statistics data.

1983

From FY 1998:

- Hospice payments adjusted using prior fiscal year's pre-floor, pre-reclassified hospital wage index with a budget neutrality adjustment.

1998

Disproportionate Share Hospital (DSH) Payment History

2010:

Began phase-out of budget neutrality adjustment over seven years.

Reduced by 0.4 percentage points in 2010.

Reduced by additional 0.6 percentage points each subsequent year until eliminated in 2016.

1983

1998

2010

Hospice Payment History

2016

Hospice Wage Index and Payment Rate Update final rule implemented on January 1, 2016:

- Bifurcated Routine Home Care for higher rate during first 60 days.
- Established Service Intensity Add-On for visits at end of life.

1983

1998

2010

2016

Hospice Payment Rate Update FY 2020

Based on more recent and broader information gathering:

Expanded Cost Reporting.

Disparities reported between costs and payments.

More information on claims.

Results:

Eliminates the one-year lag of the pre-floor, pre-reclassified hospital wage index used to calculate the hospice wage index.

Increases hospice overall payment update percentage by 2.6 percent.

Updates hospice cap amount.

1983

1998

2010

2016

2020

Hospice Payment Rate Update FY 2020

Updates to the hospice wage index, payment rates, and cap amount for fiscal year (FY) 2020.

- Rebases per diem payment rates, in a budget neutral manner to more accurately align payments with the costs of providing care, for:
 - Continuous home care (CHC).
 - General inpatient care (GIP).
 - Inpatient respite care (IRC).
- Decreases per diem payment rates for both levels of routine home care (RHC) to allow for budget neutrality.

Description	FY2020 MEDICARE Payment Rate	FY2020 MEDICAID Payment Rate
Routine Home Care		
(days 1-60)	\$194.50	\$194.75
Routine Home Care		
(days 61+)	\$153.72	\$153.92
Continuous Home Care		
Full Rate = 24 hours	\$1,395.63 (\$58.15 hourly rate)	\$1,396.17 (\$58.17 hourly rate)
Inpatient Respite Care		
Care	\$450.10	\$473.79
General Inpatient Care		
Care	\$1,021.25	\$1,021.25
*Failure to meet quality reporting requirements will result in a 2 percentage point reduction		
Posted in NAHC Report Tagged Change Request 11411 , FY2020 Hospice Rates , FY2020 Hospice Payment Rule , Hospice , Medicaid , Medicare , Trans 4363		

Cap Amounts for FY 2020

patient care days remains at 100 percent of the hospice's total patient care days.

- **Annual payment per beneficiary**

- Statutorily Mandated.

- Cap amount for FY 2020 is **\$29,964.78**

- Calculated based on FY 2019 cap amount + 2.6 percent increase.

- $\$29,205.44 + (\$29,205.44 \times 0.026) = \mathbf{\$29,964.78}$



Payment Reductions Still In Place FY 2020

Sequestration continues to reduce payment by 2 percent off the top.

Failure to report quality information decreases payment by a further 2 percent.



Public Reporting

Multiple Public Reporting Issues

[Hospice Visits When Death Is Imminent](#) Two-
m Quality Item Quality Measure Change.

[Hospice Compare](#) Update with [Public Use File](#)
a.

[PEPPERresources.org](#) tells all about CMS' next
thing.

[HPS](#) volume-based exemptions to continue.



Hospice Visits When Death Is Imminent

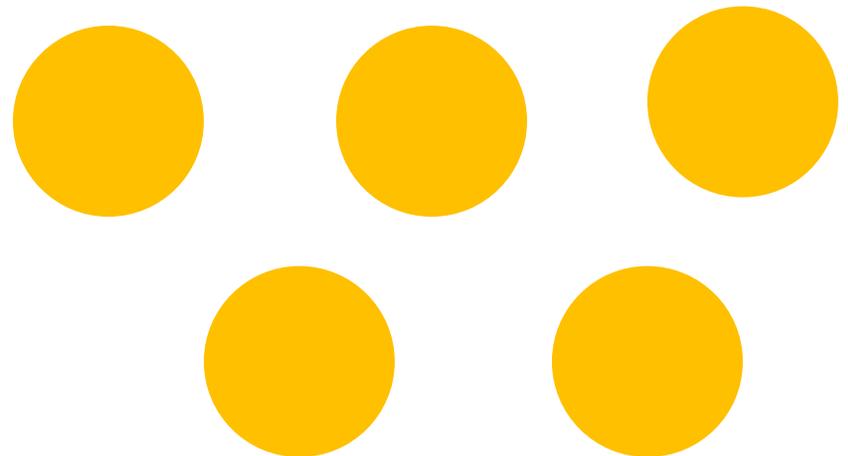
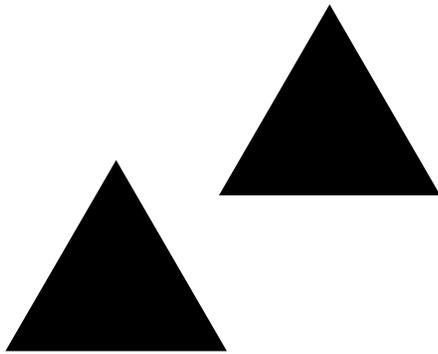
Hospice Visits when Death is Imminent

Comprised of two visit measures.

“Paired” as each measures visits by hospice disciplines in the last days of life.

Measure the numbers of visits performed by different hospice discipline groups.

Unique measures that each provide useful and distinct information for separate public reporting.

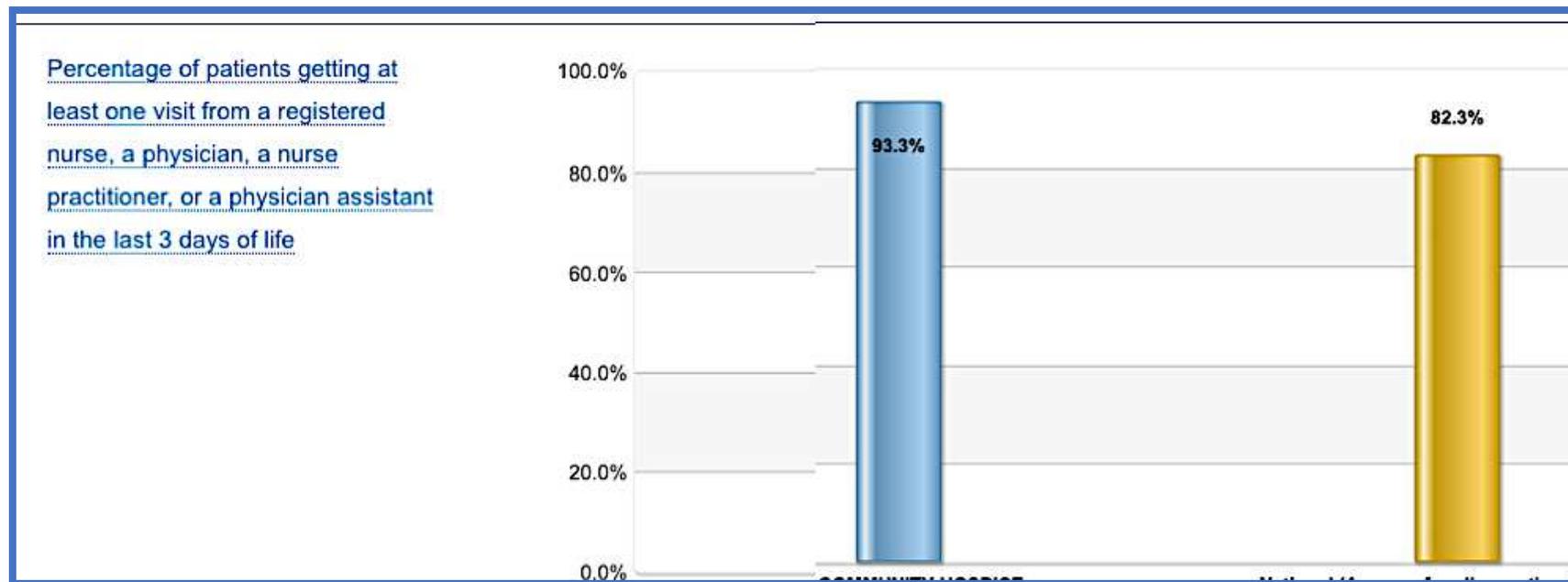


Hospice Visits when Death is Imminent

Measure 1

Percent of patients received at least 1 visit from an RN, physician, nurse practitioner, or physician assistant in the last 3 days of life.

Meets established standards for reliability. Published on Hospice Compare.



Measure 2 Available To Agencies Via CASPER

9. Hospice-Level Quality Measure Report *

MS CARE & MEDICARE SERVICES

CASPER Report
Hospice-Level Quality Measure Report

Page 1 of 1

Report Period: 04/01/2019 - 03/31/2020
 Data was calculated on: 12/03/2018
 Comparison Group Period: 04/01/2019 - 03/31/2020
 Report Run Date: 12/03/2018
 Report Version Number: 3.00

represents a value that could not be computed

Measure Name (NQF ID)	CMS Measure ID	Numerator	Denominator	Hospice Observed Percent	Comparison Group National Average	Comparison Group National Percentile
Patient Preferences (NQF #1641)	H001.01	40	45	88.9%	96.7%	20
Beliefs/Values (NQF #1647)	H002.01	40	45	88.9%	96.6%	20
Pain Screening (NQF #1634)	H003.01	37	45	82.2%	95.3%	20
Pain Assessment (NQF #1637)	H004.01	30	40	75.0%	94.7%	20
Pain Screening (NQF #1639)	H005.01	39	45	86.7%	96.1%	20
Pain Treatment (NQF #1638)	H006.01	35	42	83.3%	95.5%	20
Pain Regimen (NQF #1617)	H007.01	39	42	92.9%	98.6%	20
Comprehensive Assessment (NQF #3235)	H008.01	3	44	6.8%	80.0%	20
When Death is Imminent, Measure 1	H009.01	40	50	80.0%	99.4%	40
When Death is Imminent, Measure 2	H010.01	45	48	93.8%	98.0%	20

This report may contain privacy protected data and should not be released to the public. Any alteration to this report is strictly prohibited.

sample data are depicted.

• Measure 2

- Percentage of patients receiving at least 2 visits from social workers, chaplains or spiritual counselors, licensed practical nurses or aides in last 7 days of life.
- Does not meet public reporting readiness standard. Needs more testing.
- Available by CASPER Report for individual agencies' benefit.

Hospice PUFs (Public Use Files)

Public Use Files on Hospice Compare

Finalized in the FY 2019 Hospice
Final Rule:

Publicly post Public Use File
(PUF) and other publicly
available CMS data to the
Hospice Compare Website

- Found in new sections on Hospice
Compare to the left of tab entitled
“Family experience of care.”

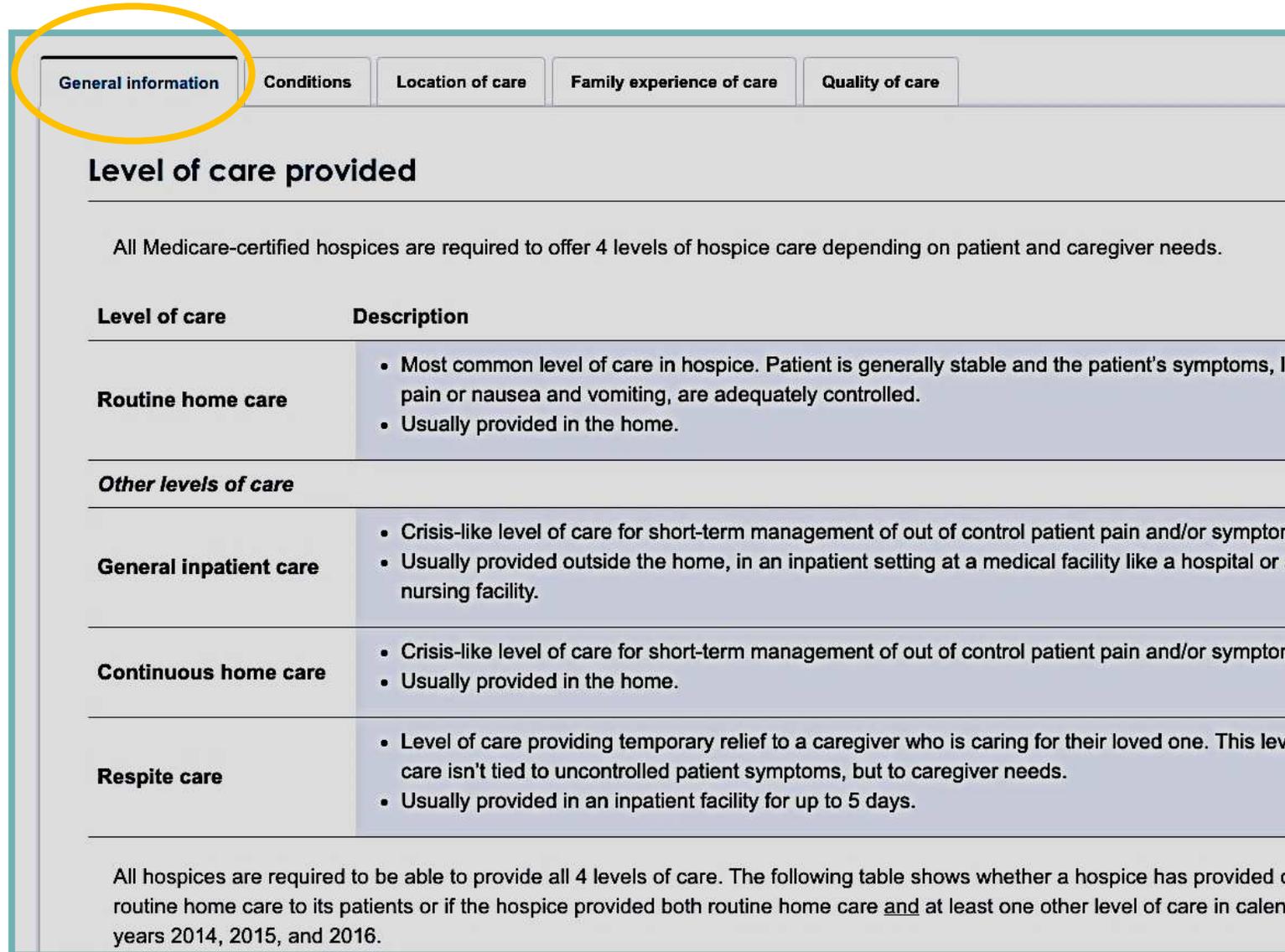


General Information Introduces PUF Content

General information”

Consumer-friendly format:

- States that all hospices must offer all four levels of care.
- Describes each level of care.



The screenshot shows a website interface with a navigation bar containing five tabs: "General information", "Conditions", "Location of care", "Family experience of care", and "Quality of care". The "General information" tab is highlighted with a yellow circle. Below the navigation bar, the page title is "Level of care provided". A paragraph states: "All Medicare-certified hospices are required to offer 4 levels of hospice care depending on patient and caregiver needs." Below this is a table with two columns: "Level of care" and "Description".

Level of care	Description
Routine home care	<ul style="list-style-type: none">• Most common level of care in hospice. Patient is generally stable and the patient's symptoms, pain or nausea and vomiting, are adequately controlled.• Usually provided in the home.
Other levels of care	
General inpatient care	<ul style="list-style-type: none">• Crisis-like level of care for short-term management of out of control patient pain and/or symptoms.• Usually provided outside the home, in an inpatient setting at a medical facility like a hospital or nursing facility.
Continuous home care	<ul style="list-style-type: none">• Crisis-like level of care for short-term management of out of control patient pain and/or symptoms.• Usually provided in the home.
Respite care	<ul style="list-style-type: none">• Level of care providing temporary relief to a caregiver who is caring for their loved one. This level of care isn't tied to uncontrolled patient symptoms, but to caregiver needs.• Usually provided in an inpatient facility for up to 5 days.

Below the table, a paragraph states: "All hospices are required to be able to provide all 4 levels of care. The following table shows whether a hospice has provided routine home care to its patients or if the hospice provided both routine home care and at least one other level of care in calendar years 2014, 2015, and 2016."

Can Hospices Provide More Than RHC?

The table below shows if hospice provides RHC only or also at least one more level.

All hospices are required to be able to provide all 4 levels of care. The following table shows whether a hospice has provided only routine home care to its patients or if the hospice provided both routine home care and at least one other level of care in calendar years 2014, 2015, and 2016.

Levels of care provided in calendar years 2014, 2015, and 2016	HOSPICE Average daily census: 104.7 Date certified: 12/15/1988	National average Average daily census: 74.8
Provided routine home care only		3.1%
Provided routine home care <u>and</u> at least one other level of care	✓	96.9%

Level of care is one of many things to consider when choosing a hospice. Patient and caregiver needs may impact the level of care a hospice provides. Additionally, hospices that see a small number of patients might not have patients that need a level of care besides routine home care. If you're considering a hospice that hasn't provided a level of care beyond routine home care in a 3-year period, talk to your doctor and/or hospice representative. For help having this discussion, see our [Suggested Questions to Ask When Choosing a Hospice](#).

Primary Dx. Compare To National Dx.

Conditions”
Compares
primary
diagnoses
received most
often at hospice
to national
averages.

General information	Conditions	Location of care	Family experience of care	Quality of care																					
<h2>Conditions</h2> <p>Hospices care for patients with terminal illnesses like cancer, dementia, stroke, heart disease, and respiratory disease. This table shows the conditions a hospice most commonly treats based on their patients' primary diagnoses from calendar year 2016. When choosing a hospice, consider discussing this information and the quality of patient care information with your doctor. For help having this discussion, see our Suggested Questions to Ask When Choosing a Hospice.</p> <p style="text-align: center;">Percent of patients with this condition</p> <table border="1"><thead><tr><th>Medical conditions</th><th>HOSPICE Average daily census: 104.7 Date certified: 12/15/1988</th><th>National average Average daily census: 74.8</th></tr></thead><tbody><tr><td>Cancer</td><td>31.6%</td><td>27.3%</td></tr><tr><td>Dementia</td><td>11.3%</td><td>21.2%</td></tr><tr><td>Stroke</td><td>4.4%</td><td>9.4%</td></tr><tr><td>Circulatory/heart disease</td><td>18.9%</td><td>20.8%</td></tr><tr><td>Respiratory disease</td><td>11.1%</td><td>11.9%</td></tr><tr><td>All other conditions</td><td>22.8%</td><td>16.1%</td></tr></tbody></table>					Medical conditions	HOSPICE Average daily census: 104.7 Date certified: 12/15/1988	National average Average daily census: 74.8	Cancer	31.6%	27.3%	Dementia	11.3%	21.2%	Stroke	4.4%	9.4%	Circulatory/heart disease	18.9%	20.8%	Respiratory disease	11.1%	11.9%	All other conditions	22.8%	16.1%
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Are Hospice Agency Care Locations Typical?

“Location of care”

Shows the percent nationally of care provided in each location and if the hospice provided care there during the time in question.

Explains that not providing care at any location doesn't mean the hospice can't do so.

General information	Conditions	Location of care	Family experience of care	Quality of care
Location of care				
<p>Hospices provide care in many locations. They often provide care where you live, like in your apartment, an assisted living facility, residential facility, or nursing home. They can also provide care in other locations like hospitals or inpatient hospice facilities, even if you don't live there. This table shows where the hospice agency provided care to its patients in calendar year 2016. While data may show that a hospice hasn't provided care to a patient in one of the listed locations, this doesn't mean a hospice is unable to provide care in that location. When choosing a hospice, consider discussing this information and the quality of patient care information with your doctor. For help having this discussion, see our Suggested Questions to Ask When Choosing a Hospice.</p>				
Care provided in listed location				
		COMMUNITY HOSPICE Average daily census: 104.7 Date certified: 12/15/1988		National average Average daily census: 74.8
Location of care				
Home		✓		99.8%
Assisted living facility		✓		76.1%
Nursing facility				60.8%
Skilled nursing facility		✓		52.5%
Inpatient hospital facility		✓		31.5%
Inpatient hospice facility		Less than 11 patients		17.0%
All other locations				17.6%

encourages Discussions With Physicians

General Information	Conditions	Location of care	Family experience of care	Quality of care
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Location of care

Hospices provide care in many locations. They often provide care where you live, like in your apartment, an assisted living facility, residential facility, or nursing home. They can also provide care in other locations like hospitals or inpatient hospice facilities, even if you don't live there. This table shows where the hospice agency provided care to its patients in calendar year 2016. While data may show that a hospice hasn't provided care to a patient in one of the listed locations, this doesn't mean a hospice is unable to provide care in that location. When choosing a hospice, consider discussing this information and the quality of patient care information with your doctor. For help having this discussion, see our [Suggested Questions to Ask When Choosing a Hospice](#).

Clear text in each explanation of the purpose and uses of Public Use File information.

Suggests consumers discuss this information with their healthcare provider.

Worksheet To Guide Hospice Selection

Suggested Questions to Ask When Choosing a Hospice

To guide you and your family in finding hospice care, consider what's important to you and think about the questions below. This is not a complete list, but a way to start the conversation about the care you desire.

Overall program

- Does the hospice accept my insurance? What services and treatments will be covered?
- How long has the hospice been serving patients?
- Where are hospice services provided?
- Will the hospice provide a hospital bed and other medical equipment I might need?

Availability

- Will I have the same hospice nurse? What other members of the hospice team might I see, and how often will I see them?
- How many patients are assigned to each hospice nurse?
- Does the hospice have help after business hours? Nights? Weekends? Holidays?
- When I call with an urgent need, how long will it take for someone from the hospice team to respond?

Symptom management

- How will the hospice team manage my pain or other symptoms that arise?
- Can I take my current medications?
- What if my symptoms become uncontrollable at home? Can I go to the hospital?

Communication, coordination, and education

- How will the hospice team keep me and my family informed about my condition?
- Will my family and I be involved in making care decisions?
- How do I communicate any questions or concerns I have about my care?
- Can I still see my regular doctor if I am on hospice? If yes, how will the hospice team coordinate care with my doctor?
- How will the hospice team prepare me and my family for what to expect?

Caregiver resources

- Can we speak with other caregivers to learn of their experience with the hospice?
- What support services are offered by the hospice? What are our options if we need a break from providing care?
- What if we cannot take care of our loved one at home?
- How will the hospice team support us emotionally through the grieving process?



- CMS created a list of questions consumers can use to help them choose a hospice agency that will meet their needs.

PEPPER

Program for Evaluating
Payment Patterns
Electronic Report

(An Agency's Best Friend)

Hospice Compare And PEPPERs

ns

e for patients with terminal illnesses like cancer, dementia, stroke, heart disease, and respiratory disease. This table shows
 s a hospice most commonly treats based on their patients' primary diagnoses from calendar year 2016. When choosing a
 sider discussing this information and the quality of patient care information with your doctor. For help having this discussion,
 ested Questions to Ask When Choosing a Hospice.

- Address common issues, unique trends
- May capture helpful data trends.
- Allows for correction before publication

Percent of patients with this condition

Conditions	Average daily census: 104.7 Date certified: 12/15/1988	National average Average daily census: 74.8
	31.6%	27.3%
	11.3%	21.2%
	4.4%	9.4%
Heart disease	18.9%	20.8%
disease	11.1%	11.9%
Conditions	22.8%	16.1%

Nationwide Top Terminal Diagnoses, Q4FY18

Decedents for most recent four quarters ending Q4 FY 2018

4,752 Hospices

In Descending Order by Total Decedents

Terminal Clinical Classification System (CCS) Diagnosis Category	Total Decedents for Each Category	Proportion of Decedents for Each Category	National Length of Stay Category
Cancer	329,384	29.6%	
Circulatory or heart disease	198,927	17.9%	
Dementia	174,701	15.7%	
Respiratory disease	122,197	11.0%	
Stroke	105,448	9.5%	
Top Terminal CCS Category	930,657	83.7%	
All CCS Categories	1,111,773		

Hospice Compare: CY 2016

Agency-specific

PEPPER FY 2018: Decedent-specific

Note: This report is limited to the top terminal CCS diagnosis categories for which there are a total of at least 11 decedents during the fiscal year. The terminal CCS diagnosis categories are: Cancer (CCS categories 11-47), Circulatory or heart disease (CCS categories 91-114-121), Dementia (CCS category 653), Respiratory disease (CCS categories 127-134), and Stroke (CCS categories 109-113). The top 10 diagnosis code from the final claim was collapsed into a general category using Clinical Classification System (CCS) software. More information on CCS can be found at <http://www.hcup-us.ahrq.gov/toolssoftware/ccs/ccs.jsp>. Average length of stay is calculated by dividing the total number of days decedents received services from the hospice by the total number of decedents with the terminal CCS diagnosis category that received services from the hospice.

Levels Of Care Focus

Conditions Location of care Family experience of care Quality of care

care provided

are-certified hospices are required to offer 4 levels of hospice care depending on patient and caregiver needs.

Level of care	Description
Home care	<ul style="list-style-type: none"> Most common level of care in hospice. Patient is generally stable and the patient's symptoms, like pain or nausea and vomiting, are adequately controlled. Usually provided in the home.
Inpatient care	<ul style="list-style-type: none"> Crisis-like level of care for short-term management of out of control patient pain and/or symptoms Usually provided outside the home, in an inpatient setting at a medical facility like a hospital or skilled nursing facility.
Continuous home care	<ul style="list-style-type: none"> Crisis-like level of care for short-term management of out of control patient pain and/or symptoms Usually provided in the home.
Respite care	<ul style="list-style-type: none"> Level of care providing temporary relief to a caregiver who is caring for their loved one. This level of care isn't tied to uncontrolled patient symptoms, but to caregiver needs. Usually provided in an inpatient facility for up to 5 days.

are required to be able to provide all 4 levels of care. The following table shows whether a hospice has provided only home care to its patients or if the hospice provided both routine home care and at least one other level of care in calendar year 2014, 2015, and 2016.

Level of care provided in calendar year 2015 and 2016	COUNTY HOSPICE	National average
Home care only	Average daily census: 1.6 Date certified: 07/14/1998	Average daily census: 74.8
Home care and at least one other level of care	✓	3.1%
		96.9%

Continuous Home Care in Assisted Living Facility		
Beneficiary episodes with 8+ hours CHC in an ALF	11,711	11,887
All beneficiary episodes in ALF	131,863	146,152
Proportion of Target to Denominator Discharges	8.9%	8.1%
Average Length of Stay for Target	161.6	163.2
Average Medicare Payment for Target	\$29,890	\$29,812
Sum of Medicare Payments for Target (in billions)	\$.350	\$.354
Routine Home Care in Assisted Living Facility		
RHC days in an ALF	17,458,191	19,237,806
All RHC days	98,252,458	103,078,441
Proportion of Target to Denominator Discharges	17.8%	18.7%
Routine Home Care in Nursing Facility		
RHC days in a NF	17,278,982	18,392,944
All RHC days	98,252,458	103,078,441
Proportion of Target to Denominator Discharges	17.6%	17.8%
Routine Home Care in Skilled Nursing Facility		
RHC days in a SNF	6,245,673	6,053,499
All RHC days	98,252,458	103,078,441
Proportion of Target to Denominator Discharges	6.4%	5.9%
Claims with Single Diagnosis Coded		
Claims with one diagnosis coded	639,066	533,498
All claims	4,479,231	4,699,302
Proportion of Target to Denominator Discharges	14.3%	11.4%
No GIP or CHC		
Episodes with no GIP or CHC	869,211	921,653
All episodes	1,204,875	1,259,064

Expressed differently by PEPPER and Hospice Compare.

CAHPS[®]
Size Exemption
Continues

Small Hospices Still Exempt From CAHPS®

	COUNTY HOSPICE	National average
Communication with family	Not Available ¹¹	80%
Getting timely help	Not Available ¹¹	78%
Treating patient with respect	Not Available ¹¹	91%
Emotional and spiritual support	Not Available ¹¹	90%
Help for pain and symptoms	Not Available ¹¹	75%
Training family to care for patient	Not Available ¹¹	75%
Rating of this hospice	Not Available ¹¹	81%
Willing to recommend this hospice	Not Available ¹¹	84%

Valid for hospices with fewer than 50 decedents during the year.

Please note, size exemptions are active for one year **only**.

- Hospices that meet continue meeting exemption criteria in any subsequent year must again request the exemption.

Hospice Outcome & Patient Evaluation (HOPE) Tool

HOPE Tool Wins

Hospice Outcomes & Patient Evaluation Tool

- Hospice Evaluation Assessment Reporting Tool (HEART) was easily confused with the Hospice Abstraction Reporting Tool (HART).

HOPE, under development, to eventually to replace HIS to:

- Capture data with a hospice assessment instrument.
- Develop quality measures.
- Develop any future payment considerations to bridge the gap between payment and the cost of care.
- Increase understanding of patient care needs.

CMS' Hopes for "HOPE" Tool

Other purposes of HOPE:

- Patient evaluation for hospices.
- Documentation more in line with other post-acute care assessment tools.
 - Keeping hospice's unique goals and outcomes in mind.

Future stakeholder input and information distribution to continue through rule making and sub-regulatory channels.

CMS:

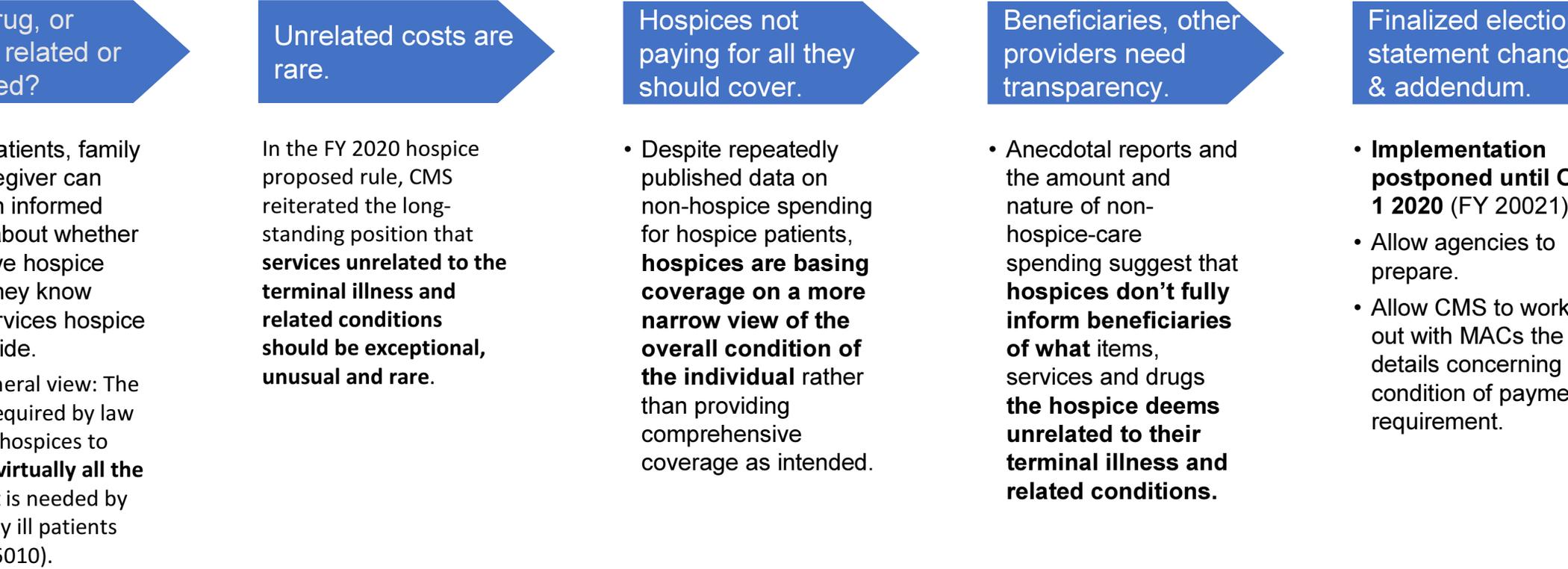
- HOPE also provides the sentiment of hope for patients achieving the quality of life per their goals and wishes and supported by the hospice.

Election Statement
Changes
& Addendum
(Effective Oct. 1, 2020)

CMS' Path to Election Statement Changes

These reasons are not new, people!

CMS keeps saying that hospices that must cover “virtually all care” for hospice-elected beneficiaries.



Election Statement Must Also Include:

Information about the **holistic, comprehensive nature** of the Medicare hospice benefit.

A statement that, **although it would be rare**, there could be some necessary items, drugs, or services that will not be covered by the hospice because the hospice has determined that these items, drugs, or services are to treat a condition that is unrelated to the terminal illness and related conditions.

Information about **beneficiary cost-sharing** for hospice services.

4. Notification of the beneficiary's (or representative's) **right to request an election statement addendum** that includes a written list and a rationale for the conditions, items, drugs, or services that the hospice has determined to be unrelated to the terminal illness and related conditions.
5. **Availability of immediate advocacy** through BFCC-QIO (Beneficiary and Family Centered Care Quality Improvement Organization) if the beneficiary (or representative) disagrees with the hospice's determination.

ow Addendum's Official Name:

atient Notification of Hospice Non-
covered Items, Services, and Drugs”

ka Election Statement Addendum)



“Patient Notification of Hospice Non-Covered Items, Services, and Drugs” must include:

Name of the hospice;

Beneficiary’s name and hospice medical record identifier;

Identification of the beneficiary’s terminal illness and related conditions;

4. A list of the beneficiary’s current diagnoses/conditions present on hospice admission (or upon plan of care update as applicable) and the associated items, services, and drugs, not covered by the hospice because they have been determined by the hospice to be unrelated to the terminal illness and related conditions;

“Patient Notification of Hospice Non-Covered Items, Services, and Drugs” must include:

A written clinical explanation, in language the beneficiary and his or her representative can understand, as to why the identified conditions, items, services, and drugs are considered unrelated to the terminal illness and related conditions and not needed for pain or symptom management.

- This clinical explanation would be accompanied by a general statement that the decision as to whether or not conditions, items, services, and drugs is related is made for each patient and that the beneficiary should share this clinical explanation with other health care providers from which they seek services unrelated to their terminal illness and related conditions;

“Patient Notification of Hospice Non-Covered Items, Services, and Drugs” must include:

References to any relevant clinical practice, policy, or coverage guidelines.

Information on the following domains:

a. Purpose of Addendum

b. Right to Immediate Advocacy

8. Name and signature of Medicare hospice beneficiary (or representative) and date signed, along with a statement that signing this addendum (or its updates) is only acknowledgement of receipt of the addendum (or its updates) and not necessarily the beneficiary's agreement with the hospice's determinations.

“Patient Notification of Hospice Non-Covered Items, Services, and Drugs”

required, as a condition of payment, for all hospice transactions.

CMS acknowledges that no process is currently in place for MACs to check for addenda.

separate release of information needed to provide Patient Notification of Hospice Non-Covered Items, Services, and Drugs to non-hospice providers.

Effective way to show the hospice communicated with other providers.



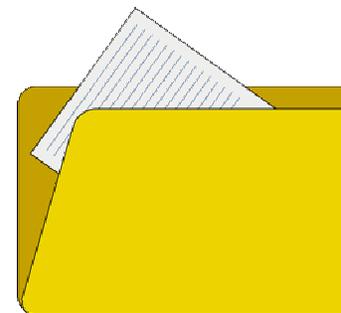
Patient Notification of Hospice Non-Covered Items, Services, and Drugs”

Provide written copy to beneficiary only if the beneficiary or representative requests the addendum.

Within 5 days if requested at the time of hospice election.

- Requirement met if beneficiary dies within 5 days of hospice election.

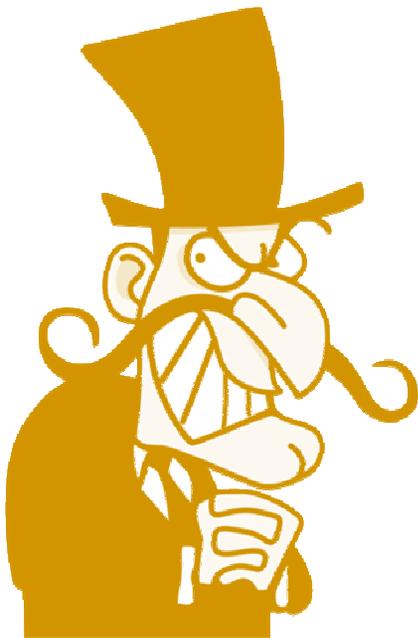
Provide to beneficiary or representative within 72 hours from date of request if requested after the election date.



CMS: It's Not About Hospice As "The Bad Guy"

Commenter: Addendum proposal makes hospices look like "the bad guy" in communicating those items, services, and drugs they have determined to be unrelated even if the hospice is providing this information in good faith.

- CMS: Disagree that the purpose of furnishing an addendum to communicate hospice non-covered, unrelated items, services, and drugs is to make the hospice look like "the bad guy".



MS: It's All About The Beneficiary

MS: Disagree that the addendum would have a “chilling effect” on hospice admissions.

Information provided in the addendum will:

- Allow beneficiaries to make decisions to best meet preferences and goals of care.
- Mitigate unexpected need to seek services outside of the hospice and assume the associated cost-sharing.

- We believe beneficiaries and their families would appreciate full disclosure from the hospice as to what to expect when electing the Medicare hospice benefit.



Related Vs. Unrelated Conditions – Again

response to comments regarding concerns about the vagueness of “relatedness” and requests for additional CMS guidance as to what “related” and “unrelated”, we remind commenters that since the implementation of the Medicare hospice benefit, it has been our position that **virtually all of the services needed by terminally ill individuals should be provided by the hospice** (48 FR 56010).

- As such, **there should not be a voluminous list of unrelated items, services, and drugs** given the comprehensive nature of hospice services under the Medicare hospice benefit and the requirement that the hospice provide care addressing the physical, medical, psychosocial, emotional, and spiritual needs of hospice patients and families facing terminal illness and bereavement.

Related Vs. Unrelated Is Patient-Specific

IS:

In the FY 2015 hospice proposed rule (79 FR 26538) CMS solicited comments on definitions of “terminal illness and related conditions.”

Many comments on these definitions.

Most commenters **opposed CMS proposing the definitions.**

- Comments from FY 2015 proposed rule:
 - **Hospices are experts** at making such clinical determinations.
 - Statute and hospice regulations allow for hospices to do so.
 - Hospice should establish a process to determine what is related and unrelated to the terminal illness and related conditions on a patient-by-patient basis.



Questions?



Thank you.

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Utah Hospice and Palliative Care Organization
2019 Convention, Sandy, UT